



# WAN Value Assessment

Justify your WAN architecture based on your strategic, financial, and operational priorities.



# Making the case

Most organizations are seeking ways to reduce network transport, equipment, and network admin costs. At the same time, they also need to increase available bandwidth and network reliability substantially to deliver the levels of application performance, user experience and productivity expected by the business.

This is forcing those with traditional, router-centric WAN architectures to assess the operational and financial benefits of their current approach against an investment in a next-generation network like SD-WAN, to better justify their chosen path. But between the looming renewal dates for expensive WAN edge devices such as routers, firewalls and WAN Optimization, and a drive to maintain 'business as usual', the challenge is knowing when and how to get started.

Forward-thinking organizations are taking a proactive approach to such an assessment, to ensure they fully understand the business value and financial impact of their WAN architecture decisions early.

Our WAN Value Assessment provides a rich analysis of the common challenges and costs of your traditional router-centric network. We deliver a compelling justification for the future WAN architecture we'd most recommend based on your strategic, financial, and operational priorities.

Teneo's WAN Value Assessment forms part of StreamlineX, our innovative framework which enables IT teams to provide secure, optimized and observable connections between users and applications.

## Our approach



### Data Collection

- Collect pertinent data about your network transportation costs, network admin costs and management overhead.
- Collect data on costs relating to routers, firewalls and WAN Optimization.
- Understand the cost to resolve IT tickets and the cost of downtime to the business.



### Reporting

- Document our findings in an easy to read format.
- Provide a customized value report with suggested cost savings and efficiency gains
- Calculate ROI by year.



### Recommendation

- Present ways to increase ROI from your existing WAN.
- Present readiness for migration to a next-generation network like SD-WAN.
- Suggest next action steps.

## Assessment value

### Understand Financials

Understand the financial costs behind your current approach, and base your decisions on hard numbers.

### Assess Operations

Define the operational benefits of your current WAN architecture, and compare against your IT and business strategy.

### Compare With SD-WAN

Decide if the time is right for SD-WAN in your organization and compare the advantages against your current approach.

### Calculate ROI

Understand your potential return on investment based on the available options so you can make sound business decisions.

# Assessment outcomes

Receive a recommendation that will help you to:

- Arm yourself with compelling evidence of the business value and long-term financial benefits of your WAN architecture and present your network business case to C-level executives.
- Justify the budget for modernizing the WAN edge when budget allocations are needed.
- Reconsider your network transportation options.
- Communicate with your team in plain language and with substantiated metrics that help to evaluate multiple WAN architecture options.
- Take quick and decisive action on the future of your WAN architecture that will improve efficiencies, reduce costs and increase business performance.

## StreamlineX

Teneo's WAN Value Assessment is part of StreamlineX, our innovative framework combining market-leading technologies that empowers network and security teams to embrace digital innovation and navigate the challenges of modern connectivity.

Before transforming your WAN Infrastructure, our WAN Value Assessment will enable you to confirm whether there is a viable business case for adopting the StreamlineX framework.

Find out more about [StreamlineX](#)

## Purpose Beyond Profit

In working with Teneo, you are helping to improve the lives of a million children around the world. [Learn more](#)

## About Teneo

Most Network and Security teams are overworked so making progress is a challenge. We securely connect users to their applications by combining leading technology with expert guidance. You stay in control, simplify your operations and keep ahead of the game.

Find out more at [www.teneo.net](http://www.teneo.net)

UK  
Teneo Ltd  
20/21 Theale Lakes  
Business Park  
Moulden Way, Sulhamstead  
RG7 4GB

T: +44 118 983 8600  
F: +44 118 983 8633

France  
Teneo France S.A.S.  
71, BD Mission Marchand  
92250 La Garenne  
Colombes  
Paris

T: +33 1 55 51 30 38

USA  
Teneo Inc.  
44679 Endicott Drive  
Suite #355  
Ashburn  
VA 20147

T: +1 703 212 3220  
F: +1 703 996 1118

Australia  
Teneo Australia Pty Ltd  
Level 11, 64 York Street  
Sydney  
NSW 2000

T: +61 2 8038 5021  
F: +61 2 9012 0683